Improve the climate in your guestrooms

Not to mention in the boardroom

Hotel
Building Management Solutions

Schneider Electric

Get five-star efficiency from your hotel

Keep guests delighted while cutting costs

We'll show you how

Nothing is more important to your business than providing the comfort, security and excellent service your guests expect.

You've built your hotel's reputation by providing an outstanding guest experience. But the cost of maintaining that experience keeps rising.

What can you do? Integrate your building systems for more efficient control of all facility operations. Your guests will be more comfortable, your staff more efficient and your hotel more profitable.

Schneider Electric can help—just as we've helped landmark hotels worldwide. Our intelligent building solutions help you balance the need for stellar service with the need to control costs. We'll show you how to keep everyone happy—from the guestrooms to the boardroom.

"The benefits of the new Schneider Electric building management system include flexibility and adaptability as the hotel is slowly modernized, as well as an underlying reduction in energy costs while maintaining an optimum environment for our customers."

– Ema Pogacar, Manager, Park Hotel, Lake Bled, Slovenia

An elegant solution to your complex needs

Discover the simplicity of integration

Hotels are complex facilities. Reception areas, restaurants, conference rooms, offices, housekeeping, fitness centers and spas all have different comfort and security requirements. And each guestroom is an environment unto itself.

Schneider Electric helps you manage all these disparate conditions and demands with simple elegance. Our intelligent building management solutions integrate comfort and security with booking and financial systems to provide comprehensive control over all your hotel operations.

For example, your booking system can automatically trigger adjustments in temperature and lighting when guests check in and out. This not only creates a customized guest experience—it has a dramatic impact on energy consumption.

Integration does more than help you today. It helps you plan for tomorrow as well. With Schneider Electric's open systems approach, your future expansion or renovation projects can be easily integrated with your building management system.

Great service happens guest by guest and room by room. With Schneider Electric, your energy and environmental controls can operate the same way. And your profits can rise along with your reputation.

Hilton Copenhagen Airport needed a sophisticated monitoring and control tool to keep its automation subsystems running smoothly. Since comfort depends greatly upon room temperature, Schneider Electric integrated HVAC control with the hotel's booking system to trigger an adjustment in heating and cooling when guests check in and out. This feature provides an efficient way of controlling energy costs for unoccupied rooms.

Safeguard your guests, staff, and every one of your gold stars

with security that knows how to multitask

No facility issue is more vital in the hospitality industry than security—for your guests, staff and everyone who comes to your hotel. But at the same time, security measures shouldn't call attention to themselves. The best security system is one that is all-inclusive, seamless and unobtrusive.

Schneider Electric helps you accomplish this by providing integrated solutions for all security applications, including:

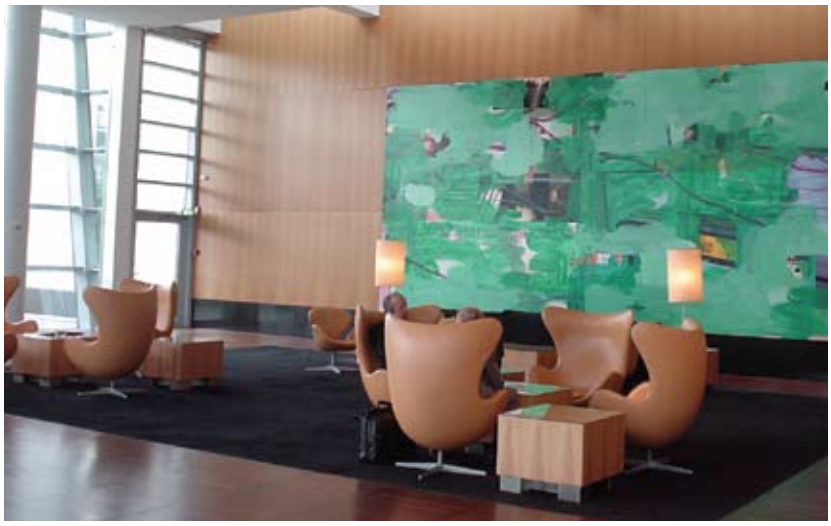
- Intrusion detection
- Video surveillance within and around buildings and parking
- Access control for floors and guest rooms
- Fire protection and life safety systems

Now you can monitor, control and secure your hotel like never before; our integrated security systems provide single-seat control of your entire security landscape, so your staff gets a deeper understanding and far more control over security conditions.

Integrated solutions mean reduced training, maintenance and personnel costs. Add to that simplified usage and faster response times and you're looking at greater security and peace of mind—for you and your guests.

Want to take efficiencies to the next level? We can integrate your security and building management systems. Your security devices will perform double duty to save energy in unoccupied areas of the building. Boost your bottom line and gain complete control of all your facilities from a single user interface.

Count on Schneider Electric help make your guests, and your reputation, as secure as possible.



Give guests the comfort they dream about

And still control costs

When guests check into their rooms, they want to feel the room is truly theirs. They want to control it as they would their own home, with the temperature set how they want, the curtains open or closed, according to their wishes.

Yet hotel operators need to carefully manage energy use in every room. With Schneider Electric, you can give your guests the control they want, without giving up control of your hotel.

At the Westin Resort in Macau, for example, Schneider Electric solutions monitor the cooling load and shut down the chiller when the load is light. The ventilation program strategically turns specific fans on and off based on need. And, the temperature control programs compare air temperatures with set points to activate the HVAC equipment to meet them.

Before the Schnedier Electric solution, the resort needed an extra person per shift to walk around to every location in the hotel to manually check temperatures and turn equipment on and off.

With Schneider Electric, the Westin Resort has efficient control of all its systems—and the guests feel in control of their rooms.

Schneider Electric has won multiple awards, including recognition from Frost & Sullivan, Good Design, Red Dot Design, and International Forum Design.

Intelligent energy solutions deliver big savings

We deliver the expertise

How much can our intelligent energy solutions save a hotel? Imagine just one simple solution: a motion sensor in every guestroom. This low-cost device can be linked to the Schneider Electric building management system to detect when a room is occupied and when it is empty. Since guestrooms make up more than 30 percent of a hotel's ener gy use, the savings from this approach alone are substantial.

As a global leader in energy management, Schneider Electric delivers intelligent energy efficiency solutions to thousands of hotels around the world. What can we do for you? Dramatically reduce your energy bill and maximize your return on investment without sacrificing guest comfort.

We can integrate building management, security, electrical, water, lighting and the IP network so that your hotel operations work in perfect harmony. Through energy audits and extended energy services, we ensure that you continue to get the most out of your facilities, year after year. And you are free to focus on what you do best—serving your guests.

Talk to Schneider Electric about energy efficency solutions customized for your hotel's needs. Your guests will thank you, and so will your CFO.

+ Some of the many hotels that use Schneider Electric solutions

Westin Resort, Macau, China; Park Hotel, Lake Bled, Slovenia; Four Seasons Hotel Hong Kong, Hong Kong, China; Radisson SAS Bay Point Hotel, St. Julians, Malta; Lindermann Island Resort, Queensland, Australia; Sheraton Cordoba Hotel, Cordoba, Argentina; Park Hyatt Seoul, Seoul, Korea; Mandarin Oriental Hotel, Manila, Philippines; Hesperia Tower, Barcelona, Spain; Ritz Carlton, Bachelor Gulch, Beaver Creek, Colorado; The Breakers, Palm Beach, Florida; San Francisco Marriott, San Francisco, California; Cancún Palace, Cancún, Mexico; JW Marriott Bucharest Grand Hotel, Bucharest, Romania; City Stars Centre, Cairo, Egypt; Spa Hotel Rantasipi Eden, Nokia, Finland; The David Intercontinental, Tel Aviv, Israel; Hyatt Regency Köln, Köln, Germany; Grand Hôtel Stockholm, Stockholm, Sweden

30% The amount of energy consumed in guestrooms alone

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