



Press Release

Schneider Electric and Waterfall Security join forces to ensure safety, reliability of control system networks

Schneider Electric will leverage Unidirectional Security Gateways to improve cybersecurity protection available to its customers

NEW YORK/AUSTRALIA – June 22, 2014 – [Schneider Electric](#), a global specialist in energy management, and [Waterfall Security Solutions](#) (Waterfall), which specializes in critical infrastructure and industrial control systems security, today announced a partnership to bring stronger-than-firewall cybersecurity technologies to Schneider Electric customers. Protecting the safety and reliability of industrial control system networks in the face of increasingly sophisticated cyber-attack capabilities is a priority for both Waterfall and Schneider Electric. Welcoming Waterfall to the Schneider Electric Collaborative Automation Partner Program (CAPP) provides the platform needed to offer the company's state-of-the-art cybersecurity protections to Schneider Electric customers in more than 200 countries.

The Schneider Electric CAPP Program Deployment Director, Loic Regnier, commented, "Accomplished technology partner companies like Waterfall Security, recognized in the industry by analysts and customers alike, bring advanced capabilities for our customers. They contribute to help build complete customer solutions by Schneider Electric."

Starting with the Schneider Electric control system platforms, the Waterfall suite of stronger-than-firewall solutions dramatically improves control-system network perimeter security and simplifies compliance with industrial cybersecurity standards and best-practices, ranging from the power sector's NERC CIP standards to the cross-industry IEC 62443 and NIST documents. Waterfall's proven Unidirectional Security Gateway technologies are deployed widely in electric power, water, and oil and gas sectors, and the company's new products, including the award-winning FLIP™ and secure inbound/outbound gateway architecture for electric sector Balancing Authorities, are widening the scope of stronger-than-firewall perimeter protections.

Press Contact:
Schneider Electric
Elizabeth deCastro

Phone: 1-800-788-1704 x2957
elizabeth.decastro@schneider-electric.com

Press Contact:
Text 100 for Schneider Electric
Kristin O'Connell

Phone: 212-331-8414
kristin.oconnell@text100.com



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"Schneider Electric's partnership with Waterfall is the next step in our commitment to assist customers in operating secure systems by complementing our secure core offer with best in class partners" said David Doggett, Cyber Security Program Director at Schneider Electric.

Lior Frenkel, CEO and co-founder of Waterfall, said, "We have very high hopes for our partnership with Schneider Electric, given its position as a leader in the industrial automation field. The continued support of Schneider Electric for strong cybersecurity will have a significant impact on the security posture of critical infrastructure sites across many industries."

Resource station:

- Articles, white papers and webinars: <http://www.waterfall-security.ca/resources/>
- Twitter: <https://twitter.com/WaterfallSecure>
- Facebook: <https://www.facebook.com/pages/Waterfall-Security-Solutions/454902081249354>

About Waterfall Security Solutions

Waterfall Security Solutions Ltd. is the leading provider of stronger-than-firewalls solutions for industrial control networks and critical infrastructures. The company's products are deployed in utilities and critical national infrastructures throughout North America, Europe, Asia and Israel. Waterfall's technologies reduce the cost and complexity of compliance with NERC-CIP, NRC, NIST, CFATS and other regulations, and include support for leading industrial applications, including the OSIsoft PI™ Historian, the GE Proficy™ iHistorian, Siemens SIMATIC™/Spectrum™ solutions and GE OSM™ remote monitoring platforms, as well as OPC, Modbus, DNP3, ICCP and other industrial protocols. Frost & Sullivan describes Waterfall's solutions as ensuring "optimum security for networks across user verticals," and awarded Waterfall the 2012 Network Security Award for Industrial Control Systems Entrepreneurial Company of the Year, the 2013 North America Award for Customer Value Enhancement and the 2014 Global Award for New Product Innovation Leadership. For more information, visit www.waterfall-security.com.

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About Schneider Electric

As a global specialist in energy management with operations in more than 100 countries, Schneider Electric offers integrated solutions across multiple market segments, including leadership positions in Utilities & Infrastructure, Industries & Machines Manufacturers, Non-residential Buildings, Data Centres & Networks and in Residential. Focused on making energy safe, reliable, efficient, productive and green, the Group's 150,000 plus employees achieved sales of 24 billion euros in 2013, through an active commitment to help individuals and organizations make the most of their energy.

www.schneider-electric.com

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