

The Planet & Society Barometer

The sustainability performance of Schneider Electric
3rd quarter 2010



Planet & Society Barometer




(target for end of 2011)

Start	Results	Results
01/01/09	Q2 2010	Q3 2010






Overall performance of the Barometer (score out of 10)

3.00	6.59	6.86	
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Planet



1. 30,000 tons annual reduction of our CO2 equivalent emissions	0	-22,114	-72,230*	
2. 2/3 of our products' revenues achieved with Green Premium products	0	11%	22%	
3. 2/3 of our workers work in ISO 14001 certified sites	58%	68%	63%	

Profit

4. 7 points above the Group's organic growth gained every year by our energy efficiency activities	0	3.8	5.0	
5. 10 countries set up a recovery process for SF6 gas	0	3	3	
6. 1,000,000 households at the Base of the Pyramid have access to energy thanks to Schneider Electric's solutions	0	499,339	608,814	
7. 60% of our purchases from suppliers who support Global Compact	30%	35%	38%	
8. 4 major ethical stock indexes select Schneider Electric	3	3	2	

People

9. 10% annual decrease in the frequency rate of occupational accidents	0	4.48	-27%	2.23	-11%	2.73	
10. 14 points increase in the company's employee recommendation score	0	-13	+12	-1	+27	14	
11. 2,000 employees trained on energy management solutions	0		40		40		
12. 10,000 young people at the Base of the Pyramid trained in the energy management professions	0		2,950		4,065		
13. 500 entrepreneurs at the Base of the Pyramid set up their activities in the energy management field	0		130		130		

  The arrow indicates whether the indicator has improved, stayed the same or worsened in relation to the previous quarter. The colour indicates whether the indicator is above or below the target: 8/10 for the Barometer, 10/10 for each indicator.

9. 10. The figure in italic shows the values of the frequency rate of occupational accidents and the employee net promoter score during related period. The starting value of the indicator 10. is the result of the first inquiry hold during second quarter 2009.

* Without international freight.

How is performance measured?

Sustainable development is a multifaceted issue where progress is measured in terms of all the actions taken. This is why a score out of ten – the average of indicators results – enables to follow globally progresses made. The result of each key performance indicator - expressed in tons of CO2 emissions, points of growth, number of employees or percentages - is converted into a score out of 10 (not shown here). The average of these scores shows the overall performance of the Barometer.

Why the Planet & Society Barometer?

Since 2005, the Planet & Society Barometer has stimulated and measured Schneider Electric's progress in terms of sustainable development. The Barometer communicates to our stakeholders Schneider Electric's three-year targets over the period 2009-2011 and quarterly results of our key performance indicators. Starting score: 3/10 (on 01/01/2009)
Target score: 8/10 (on 31/12/2011)